

# SAVE UP TO \$1,500 USD / \$1,875 CAD ON MOTOROLA SOLUTIONS RADIOS\*

Schools like yours are constantly being pressed to increase safety and efficiency with an ever-shrinking budget. Now, you can help to improve both for fewer dollars.

#### **EARN TRADE-IN DISCOUNTS AND CASH BACK**

From October 1 through December 31, 2018, your school can **save \$1,500 USD / \$1,875 CAD** when you purchase 10 MOTOTRBO™ XPR 7000e Series, XPR 7000e IS Series and/or SL 7000e Series radios and trade in 10 qualifying units.

Your school can **save \$550 USD / \$688 CAD** when you purchase 10 MOTOTRBO™ XPR 5000e Series radios and trade in 10 qualifying units. **("Trade-in Offers")** 

In addition, your school will receive a rebate of up to \$15 USD / \$19 CAD per qualifying radio ("Rebate Offer").

## POWERFUL FINANCING OPTIONS

We can also help you finance your purchase of our radios and systems with competitive offers of 0% financing for 12 months or 3.1% financing for 36 months ("Financing Offer").



<sup>\*</sup>Savings will vary depending on the type and number of radios purchased.

## **TRADE-IN OFFERS**

### XPR 7000e SERIES, XPR 7000e IS SERIES & SL 7000e SERIES



The XPR 7000e, XPR 7000e IS (Canada only) and SL 7000e Series radios are designed for professionals who refuse to compromise. With high-performance integrated voice and data, and advanced features for efficient operation, these next-generation radios deliver complete connectivity to your organization.

## **YOUR TRADE-IN DISCOUNT:** \$1,500 USD / \$1,875 CAD

when you buy 10 XPR 7000e, XPR 7000e IS and/or SL 7000e Series radios and trade-in 10 qualifying units.

## XPR 5000e SERIES



Put the power of operations-critical voice and data in users' hands with our XPR 5000e Series mobile radios. The XPR 5000e Series radio features include integrated Wi-Fi, over-the-air software updates, Bluetooth® 4.0 and indoor location tracking.

## YOUR TRADE-IN DISCOUNT:

\$550 USD / \$688 CAD

when you buy 10 XPR 5000e Series radios and trade-in 10 qualifying units.



## **REBATE OFFERS**

## **CP200d**



The CP200d radio connects your workforce efficiently and has the flexibility to grow with your school. By combining the best of two-way radio functionality with the latest analog and digital technology, the CP200d is perfect for the everyday user who wants to stay connected. It is fully compatible with the MOTOTRBO family of radios and has exceptional audio quality, outstanding coverage, long-lasting battery life and more.

YOUR REBATE\*: \$15 USD/ \$19 CAD

\*per qualifying radio

### **SL300**



The SL300 is boldly designed to keep you efficiently connected. Measuring under an inch thick, the SL300 is ultra-portable with a stubby antenna, curved edges and rugged frame. It features an Active View display with a matrix of LED lights behind the radio housing, along with "Range Max" technology, an advanced radio design and patented antenna for enhanced range.

YOUR REBATE\*: \$12 USD/ \$15 CAD

\*per qualifying radio

## **EVX-261**



Make the move to digital easily and affordably. The EVX-261 operates in both analog and digital modes, so it's ideal for use with mixed fleets. You can choose from multiple signaling options, including MDC1200®, DTMF, and 2-tone or 5-tone capabilities, along with voice inversion encryption. And in digital mode, you'll enjoy noise cancellation for crisp audio and clear conversations.

YOUR REBATE\*: \$10 USD/ \$13 CAD

\*per qualifying radio





## TRADE-INS AND REBATES MADE SIMPLE

- **CONTACT US TODAY:** Let us guide you on the right solutions. We will take into consideration your users, applications and core requirements as well as your upfront and ongoing cost of ownership.
- PURCHASE A QUALIFIED PRODUCT: Regardless of which qualifying product you select, you can be sure you'll be
  equipped for everyday operations and emergencies.
- **TRADE IN QUALIFYING RADIOS**: Your Motorola Solutions PartnerEmpower<sup>™</sup> partner ("Channel Partner") will collect your trade-in units and issue a credit on your invoice.
- **SUBMIT YOUR REBATE CLAIM:** Register for your rebate by completing the online claim form up to 30 days after receiving your invoice.

#### PROGRAM ELIGIBILITY: MOTOROLA SOLUTIONS RADIO TRADE-IN OFFERS / REBATE OFFER

Promotion Period: October 1 - December 31, 2018

- Only K-12 schools in the U.S. and Canada are eligible for the Trade-in Offers and the Rebate Offer.
   Void where prohibited or restricted by law.
- These Offers apply to purchases of qualifying devices (the "Qualifying Products") made during the Promotion Period. End users must purchase qualifying products from a Channel Partner.
- End users receive the discounts stated in the Trade-In Offers section of these promotional materials when they purchase the stated number of qualifying products and trade-in eligible products via their Channel Partner.
- Eligible Trade-in Units from Motorola Solutions or other manufacturers: business band
  conventional and trunked two-way radios, VHF two-way radios, UHF two-way radios, 200, 700,
  800, 900 MHz two-way radios, and push-to-talk (PTT) cellular products (must include a PTT and a
  quick talk button). Specifically excluded from the Trade-in Offers are any device that falls into any
  of the following categories: FRS, GMRS, Marine, Amateur, Avionics, Scanners, CB Radios, SSB,
  Pagers, Repeaters and Cordless Phones.
- There is no maximum number of units that can be purchased or traded-in, but product must be
  purchased in the increments specified, must be purchased on a single invoice from Channel
  Partner, and the number of trade-ins must be in the increment specified, to qualify for the trade-in
  discount. Mixing of different trade-in values is not allowed. Channel Partner will credit End-User
  invoice based on the number of qualifying purchase and trade-in radios.
- Motorola Solutions radios cannot be returned once the trade-in claim has been submitted.
- Motorola Solutions is not responsible for the Channel Partner's failure to complete the trade-in process correctly.
- End users are eligible to take advantage of the various Motorola Solutions trade-in Offers on the same order.
- Trade-in claims will be submitted by the Channel Partner from whom the End User purchased qualifying radios and repeaters. Channel Partner will submit claims online at <a href="https://www.motorolasolutionspromos.com">www.motorolasolutionspromos.com</a> within 30 days after customer invoice.
- Rebate claims must be submitted online by the end user no more than thirty days after receiving
  an invoice, following the process: (a) End user goes to <a href="www.MyRadioRebate.com">www.MyRadioRebate.com</a> (U.S.) or
  <a href="www.MyRadioRebate.ca">www.MyRadioRebate.ca</a> (Canada) and follows the instructions to submit their purchase details.
  <a href="mailto:Email MyRadioRewards@360incentives.com">mailto:MyRadioRewards@360incentives.com</a> or call 1-800-699-2512, if you need assistance in
  submitting your claim.
- Rebate will be made in the form of a pre-paid card issued to the purchasing entity within six weeks of rebate entry and is not intended as a gift, contribution, or benefit to any government official or employee or any other individual. Additional terms and conditions apply. See card website for details.
- Motorola Solutions is not responsible for misuse of rebate funds by officials or employees of the
  purchasing entity and, to the extent permitted by law, the purchasing entity agrees to release and
  hold Motorola Solutions and the Channel Partner harmless with regard to the purchasing entity's
  participation in the rebate program, acceptance and/or use of the rebate pre-paid card.
- Motorola Solutions radios cannot be returned once the rebate claim has been submitted.

- Illegible or incomplete forms will be considered invalid and ineligible for the Offers.
- Motorola Solutions is not responsible for any technical problems, malfunctions of any telephone
  lines, computer systems, servers, providers, hardware/software, lost or unavailable network
  connections or failed, incomplete, garbled or delayed computer transmission or any combination
  thereof that may limit end user's ability to participate in these Offers. Motorola Solutions is not
  responsible for any damage to any end user's computer system/ software or wireless phone
  relating to or resulting from participating or uploading any materials required for these Offers
- Fraudulent submissions could result in prosecution under U.S. Mail Fraud Statute (18 USC Section 1241-1242). Motorola Solutions is not responsible for late, lost, mutilated, misdirected or postage due mail, or incomplete or illegible orders or reports and shall not be responsible for any shipping or invoice delays.
- Unless otherwise stated in these promotional materials, these Offers may not be combined with any other promotional offers, rebates, coupons, or discounts.
- Motorola Solutions is not responsible for late, lost, mutilated, misdirected, incomplete or illegible
  orders or reports and shall not be responsible for any shipping or invoice delays.
- Motorola Solutions reserves the right to modify, withdraw or cancel this promotion (in whole or in part) at any time with or without reason and without prior notice.

#### PROGRAM ELIGIBILITY: FINANCING OFFER

Promotion Period: October 1 - December 31, 2018

- There is no minimum contract value required for Motorola Solutions equipment by the K-12 school in the U.S. or Canada.
- End users should contact their Channel Partner to take advantage of the Financing Offer. Motorola Solutions financing partners, Lease Corporation of America (U.S.) and RCAP Leasing Inc. (Canada) will reach out directly to the end user to arrange financing.
- Contract/Lease must be executed by December 31, 2018, with a P.O. issued to Channel Partner, and equipment must be received by end user by March 31, 2019.
- Agreement is between end user and Motorola Solutions third-party financing partner. End
  users should see terms and conditions provided by financing partner. Motorola Solutions is not
  responsible for end user's failure to follow the terms and conditions of the financing agreement
  with the third-party financing partner nor is it responsible for end user's failure to make the
  required monthly payments.
- All financing arrangements are subject to final credit approval and mutually acceptable documentation. Nothing herein should be construed as a commitment by the financing partner to finance the end user's equipment purchase.
- Motorola Solutions reserves the right to modify, withdraw or cancel these promotions (in whole or in part) at any time with or without reason and without prior notice.



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